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# Building India's Telecom Network



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# Teleindia Networks: Empowering the Telecom Industry

In the current era, Telecom services is one of the key driving forces for the socio-economic development of India. With the growth in the telecom sector, mobile operators have successfully adapted themselves to innovation in technology & enhancements in terms of Value Adds, Network Virtualizations & Software Defined Networks, to sustain growth by focusing on operational prudence in recent years.

Teleindia, a telecom network services provider, supplier & consulting firm, is one such organization that is acting as the backbone for telecom OEMs and operators, and has engraved a name for itself as a reliable partner, catering to a wide range of services in the telecom domain, while meeting the requirements of its clients.

## Inception & Growth

Teleindia's operations began in 2006 in India in the telecom vertical as a 'Service Provider' business unit with proven expertise, quality standards, and efficient delivery processes, making it a reliable partner for a new digital age, reshaping the future of people, nations and businesses.



## Our path breaking innovations and ideas have culminated into the 'Teleindia Way'

Teleindia's strong vision is to provide a competitive advantage to its customers & OEMs by lowering their operating costs and improving the operating reliability.

The firm set-out with wireless equipment installation, commissioning & testing and gradually diversified its services into new areas like Optical, IP, Network Integration, and Operation & Maintenance, additionally providing consulting and as an OEM equipment reseller. Not only did it foray into newer domains, but also expanded the business by establishing offices in UAE, serving the needs in the Middle East, Singapore and APAC regions.

The quality of services, innovation, agility, cost effectiveness & customer centric offerings quickly stepped-up Teleindia's name in the industry, as well as providing



Mahanthesha KA,  
Managing Director

a consistent revenue growth and resource growth year on year.

Mahanthesha KA, Managing Director, Teleindia, states, "Our path-breaking innovations and ideas have culminated into the 'Teleindia Way' – a process which directly influences customer benefits like improving time-to-market and enhancing predictability & reliability, while cutting costs".

## Expertise

Teleindia's strong technical expertise in multiple networking domains & technologies helps to provide best-in-class, end-to-end services to its clients. The firm's global delivery model helps in achieving all of its goals, while offering the benefits of lowered risk and increased productivity. Also, Teleindia is the only vendor in India trained for Submarine Network Integration.

## Teleindia's Mantra

Teleindia is passionate, determined and committed to challenging the usual: 'Good enough' is never good enough, achieved by collaboration with business experts and clients, constantly evaluating its solutions and services. Teleindia's way to achieve more with less is with 'less-is-more'. The company ensures that true innovation and smart people with lean process bring 'more with less' by improvising the systems & processes to deliver more value efficiently and with fewer resources.

Being an ISO 9001:2015 & ISO 45001:2018 certified company, Teleindia ensures quality in all its delivery, through in-house training, hands-on experience, using time-tested methodologies, as well as the Health & Safety of the employees.

Aravind M, Executive Director, Teleindia, states, "With an aim to provide for its customers & OEMs, services bundled as a package & concept, we follow the 'Total Outsourcing Services' (TOS) process, which targets achieving maximum value through end-to-end services, applying best-of-breed telecom practices, consistent with its purpose & design.

## Roadmap

Going forward, Teleindia aims to establish a new campus covering a 100,000 sq. ft. area in Bangalore which will have a setup for lab, VNOC, Data Centre and more in it. 